

## **Company Profile**

EXXERGY GmbH is a consulting firm that works for companies that are either directly or indirectly active in the energy market. Our focus is on renewable energy and energy efficiency in the process industries. In addition to the traditional fields of technology consulting, we extended our practices to market intelligence, business planning, strategy development and financing. Recently, in response to customer requests, we added practices around business processes optimization (based on Total Quality Management principles - TQM), management development, and recruitment to our portfolio.

EXXERGY GmbH offers professional and comprehensive one-stop solutions for all strategic and operational issues. This is possible through our Alliance of Competence - a wide network of experienced consultants who are specialists in their fields at home and abroad, and who are, of course, of the same high quality as we are and meet the same standards as required by our customers. All consultants have extensive expertise, years of experience, industry-specific and interdisciplinary knowledge and a thorough understanding of business processes such as e.g. all relevant processes around a sales and marketing organization, the decision-making processes, and how to interact with other departments within a company and with external business partners. Working as a team allows us to meet the complex requirements of our customers and to handle large projects successfully.

EXXERGY also supports clients in the area of strategic purchasing and raising of capital and facilitates acquisition of solar and wind farms in various stages of development. President & CEO Thomas C. Sauer is a recognized expert in the fields of renewable energy, glass and aluminum. He has years of experience in working within other cultures, particularly Asia and the USA.

## For more information and direct contact:

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